

# gistec Service Delivery Program (SDP)

## Specifications & Terms and Conditions

V4.0.1 Dated 04 Jul 2018



gistec Service Delivery Program (SDP) provides a flexible and cost-effective vehicle to engage gistec's services on an as-needed basis. gistec SDP enables budgeting for GIS services and consulting at the outset of any GIS project or implementation. Service delivery man-days can be purchased at any time and consumed whenever needed throughout the year.

The value of SDP program is particularly evident when unplanned or unforeseen GIS services or consultancy are required. gistec SDP is a critical resource in project/task planning and it provides a basis to mitigate issues related to scope creep or expansion. Backed by a team of 80+ experts with more than 20 years of combined experience, gistec SDP helps you easily adapt to the current GIS technology and enables you to engage our services whenever needed. With gistec SDP, you can achieve faster project implementation, technology adoption, minimize costs, respond to ad-hoc requirements, and get immediate results at your own convenience.

## SDP Core Advantages



### INSTANT RESULTS

Place less administrative effort and focus on the task at hand rather on getting repeated budget approvals



### FLEXIBLE

Obtain on-site professional services and resource within short notice and desired expertise



### RICH EXPERTISE

Select a GIS professional to work on your specific needs from a pool of 80+ professional resources available at your fingertips

## Other Advantages

- ✓ Obtain any specialty whenever required
- ✓ Acquire services as man-days and consume them as implementation progresses
- ✓ Provides flexibility in case of unforeseen requirements
- ✓ On-site consulting services, minor development tasks
- ✓ Solutions as well as data-related services and tasks
- ✓ Reduce risks while conducting technical activities

## Services Covered by SDP

- 1 Advanced Esri product configuration (i.e. ArcGIS Server, CityEngine, Portal for ArcGIS, Survey123, ArcGIS for Collector, etc.)
- 2 Technical consulting
- 3 On-site professional service or on-the-job training
- 4 System architecture documentation
- 5 End user requirement gathering and documentation
- 6 Complex data conversion services
- 7 Development and product customization services
- 8 Knowledge transfer and on-the-job training for end-users and administrators
- 9 Mobile and smart phone application development and configuration
- 10 Data manipulation services (i.e. cartography, symbology, print template & layouts, etc.)
- 11 Application testing, Proof of Concept or prototyping services.
- 12 Documentation services

## High Quality Service

### gistec PROFESSIONAL SERVICE TEAM

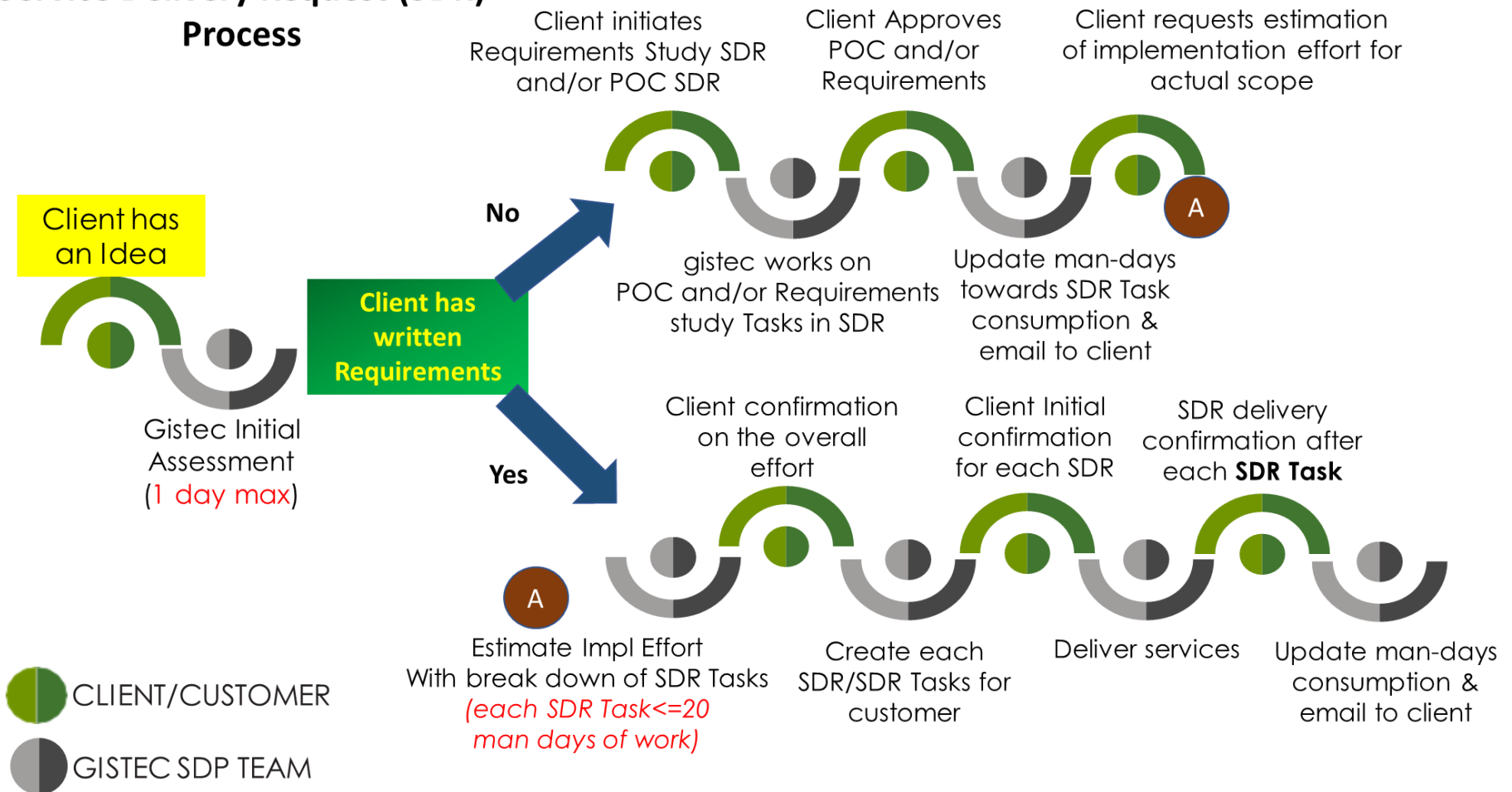
gistec Professional Service Team is composed of highly knowledgeable GIS professionals who are always ready to provide expert consultancy and reliable service across a wide range of GIS platforms and infrastructures. A leading name in GIS technology in the Middle East, gistec retains decades of cumulative experience and relevant industry certifications. Our team of technical professionals are providing specialized assistance with a proactive and positive approach to resolving technical challenges by:

- ✓ Delivering value-added services with excellent return on investment
- ✓ Maintaining the highest level of professional standards and service delivery
- ✓ Understanding unique customer business processes and requirements
- ✓ Focusing on customer satisfaction and problem resolution
- ✓ Ensuring fast resolution times through continuous feedback



Below illustrates the Service Delivery Request (SDR) process under the gistec SDP:

## Service Delivery Request (SDR) Process



# SDP General Terms & Conditions

## Personnel



1. gistec will perform the services in-house and on-site as required and agreed with the Client at the time of implementation
2. gistec will provide suitable person(s) depending on the nature of work involved.
3. Client will provide single point of contact to interface with gistec lead.
4. Client SPOC to facilitate coordination with all stakeholders inside the client organization.

## Infrastructure (Workspace, Hardware, Software)



5. Client to provide all requirements for gistec team to do the work with seating and access to intranet during on-site work.
6. The client will arrange all requirements including system, data, site, hardware/software, etc. for any activity by gistec and will notify gistec team at least 5 working days before start of the activity unless otherwise was mutually agreed.
7. Client is responsible to procure and maintain required hardware or virtual machine(s) as well as other IT components such as RDBMS, OS, etc. to be used in performing the proposed services.
8. Client will provide access to all required systems or other means to support gistec services delivery (including providing remote access for the servers).
9. Client must have valid software licenses for deployment purposes on staging, testing and production environments. All GIS Software must be under a valid software maintenance contract.
10. All applications development, deployment, etc will be fully based on Esri platform only.

## Data



11. Client should make available the needed data to be used on-site or at gistec Office in appropriate shape and volume. gistec is ready to review and sign the required confidentiality terms to facilitate this provision.

gistec SDP services does **NOT** include the following:

- a. Standard Operational activities of the customer like taking and managing database or file backups of the GIS system, defining users etc. unless it was otherwise agreed mutually.
- b. Hardware and Infrastructure related activities such as installation and maintenance of Operating systems, Enterprise RDBMS (Oracle RAC or SQL), Anti-virus installation, etc and maintenance activities.
- c. Complex or advanced Enterprise GIS solutions: gistec SDP is based on the fact that project, time, and user management are kept in the hands of the client. Therefore, the client is fully in control of managing the project, the user expectations, and the time of delivery. While gistec SDP is providing the technical resources. Sometime in such enterprise projects and implementations it may or may not be feasible to deliver the same with the SDP program and approach unless there are sufficient man-days planned upfront. However, in such cases, gistec professional services staff will direct the client to other suitable channels to avail this service via our projects division.
- d. Manual data entry or data correction works unless any specific written agreement has been agreed upfront as exceptions
- e. Provide Standard training programs of COTS products.

- f. Handling of standard support issues of COTS GIS products offered by gistec including any SLA for COTS products.
  - g. Automatic free registration to events/conferences or seminars unless otherwise it was mutually agreed.
  - h. Providing specialized consultancy services by third party partners.
  - i. Working on other 3<sup>rd</sup> party products and solutions provided and maintained by other entities / solution providers
  - j. Working overnight, on weekends and on UAE official National holidays
- Note: Standard Working hours under the Service Delivery Program are 9.00 am to 5.00 pm

## gistec SDR Delivery Process

*A well-documented set of requirements and statement of work is a fundamental pre-requisite for successful GIS/IT implementation and therefore the Initial assessment phase and the actions based on the outcomes is a crucial step in establishing the requirement baseline for any idea/initiative envisioned by the client.*

**Initial Assessment:** Once the client has identified a particular idea or initiative, client can share his requirement through the normal channels including request for a meeting with gistec to discuss the idea if that was possible and necessary. As a first step, gistec will conduct an initial assessment meeting (**max 1 day**) at a mutually agreed venue (customer premises or gistec offices).

During the Initial assessment, gistec PS staff will discuss the idea/initiative proposed by the client and will evaluate the readiness of the customer to provide detailed requirements for developing the intended application(s).

The initial assessment would typically lead to the following (2) two outcomes:

**A. Client is ready with well documented requirements:**

**(or)**

**B. Client requires gistec to study and document requirements or develop POC to develop requirements**

The above two outcomes and the actions from the above are explained further below in detail:

**A. Client ready with documented requirements for the idea or initiative**

Steps followed under this option:

1. Client will send by email or provide during the meeting, a well-documented set of functional/non-functional requirements and specifications to implement their idea or initiative.
2. Clarifications on the document may be asked for by email and/or phone from this point until the document has the level of detail required for an Initial effort estimate.
3. No further detailed requirement meetings and documentation of the requirements is expected to be conducted by gistec in this approach.
4. gistec will use the documented requirements provided by the client and develop the effort estimate using industry standard estimation techniques/templates considering the full application development life cycle: Requirements review, design, development, deployment, testing, go-live activities and support/maintenance of the application.
5. Once the effort estimation is approved by customer, gistec will proceed with the delivery of the intended services. *(Kindly see the SDR Key Rules Section below for further details)*
6. *It is important to understand that gistec SDP does not guarantee in any way the estimate will be fixed*

*and lumpsum. Due to the nature of IT projects and activities and the changes that may happen and clarifications from users etc. gistec SDP process will always report the consumed days and the client will have to acknowledge on monthly basis or once the activity is concluded whichever comes first.*

**B. Client requires gistec to study requirements and/or develop POC:** Client has an idea or initiative in mind but is not ready with clearly documented requirements to estimate or initiate the work. Client requires one or more of the following:

1. Requirements study from gistec side with the required client stakeholders and to document these requirements for approval for further effort estimation and implementation and/or
2. Develop Proof-of-concept (POC) or prepare for additional demonstrations to illustrate further the concept and to decide on the next steps

Steps followed under this option:

1. In this case, client will raise a SDR for the requirements study or POC development task to gistec.
2. The estimated duration of each of the SDR task would be for 1-2 weeks, determined after the initial assessment mentioned above and any subsequent clarifications.
3. The requirements would be gathered by gistec from specific stakeholders identified by the key sponsor or department initiating the SDR.
4. During the requirements study, if there is a need for extending the requirements gathering or developing a POC and/or documenting the requirements further, gistec would advise the customer to submit an Extension SDR or a second SDR for requirements for the additional work required depending on the business needs.
5. Once the requirements are collected and well documented, the total number of man days spent by gistec on the study and document preparation in the SDR will be submitted to the customer.
6. Based on the above documentation gistec will submit to the Customer the requested estimation of the effort required for the full implementation of the initiative.
7. gistec will use the documented requirements approved by client to develop the effort estimate using industry standard estimation techniques/templates considering the full application development life cycle: Requirements review, design, development, deployment, testing, go-live activities and support/maintenance of the application.
8. Once the effort estimation is approved by customer, gistec will proceed with the delivery of the intended services. The services will be created into one or more SDR tasks under a specific SDR corresponding to the initiative and the above process will have to be followed to implement the initiative.
9. *It is important to understand that gistec SDP does not guarantee in any way the estimate will be fixed and lumpsum. Due to the nature of IT projects and activities and the changes that may happen and clarifications from users etc. gistec SDP process will always report the consumed days and the client will have to acknowledge on monthly basis or once the activity is concluded whichever comes first.*

Note: Kindly see the SDR Key Rules Section below for further details on how SDRs are estimated and consumed

## SDR Delivery Key Rules

### 1. **SDR Estimation**

- The entire statement of work/requirements would be divided into work units called SDRs (Service Delivery Requests) Ex: SDR1, SDR2, SDR3 corresponding to various initiatives and SDR Tasks corresponding to individual tasks within each SDR.

- Any changes requested by client after sign-off of Statement of Work will go through change management process and all the SDRs/SDR tasks will be amended as needed.
- Each SDR Task has a maximum of twenty (20) man days' work effort to achieve a selected set of work items/requirements from the customer approved requirements / statement of work document
- **Initial Approval:** Each SDR will be approved initially by the Client before the actual work starts on the SDR tasks.

**Note:** Each customer will have a gistic lead PS staff who will coordinate all the work required for the SDRs/SDR tasks under that account. The effort consideration for this process of coordinating, updating the client, presenting etc. will be added to the SDR consumed days as required and presented into a special type SDR task called the "SDR Technical Coordination Task") per client contract that will keep track of such work.

## 2. **SDR Consumption**

- gistic SDP Staff will execute the work as per the SDR initiated by the customer.
- **Final Approval:** Each SDR overall effort and man days will be automatically be approved after the individual SDR tasks under the SDR is approved and consumed by the Client. The number of man days consumed for the SDR (Ex: 20-man days) will be deducted from the overall available man days balance with the customer.
- **In case of no approval on one or more SDR Tasks, the full work on the contract will stop until an agreement is reached.**
- All days that are consumed will be deducted from the client purchased man days unless otherwise it was agreed in writing form the SDP program management team.

**Note:** Each SDR and the SDR Tasks will have to be approved, executed, and concluded, once initiated within a maximum (3) three-month period beyond which the estimated days in the SDR will be counted as the consumed man days by default and deducted from the overall man days available for use with the customer unless gistic and Client mutually agree on the arrangement as an exception.

3. **SDR / Man Days Expiry:** By default, all man-days under the contract/PO are expected to be planned, delivered and consumed within one (1) calendar year from the date of purchase or based on a mutually agreed upon contract duration whichever is earlier. All remaining/non-consumed man days will automatically elapse after this period. Any unpaid and consumed, planned, or in-progress man days will be invoiced at the end of the stipulated duration.

If the SDP was procured through an annual **fully pre-paid subscription** contract, as an exception, 10% of the non-consumed service man days can be rolled over to the following year.

## 4. **Complimentary Man Days & Expiry**

In case the client has been granted complimentary man days for a specific purpose part of any offer or part of gistic promotion/events, such man days can only be availed after the consumption of any existing contracted man days with the customer. Also, the validity of those man days for consumption by the client will be within the current calendar year or within the expiry date of the current service contract or purchase order (if such contract exists) whichever comes earlier. Certain terms and conditions may not apply to complimentary man days.

5. **SDR Payment Terms:**

- gistec SDP is offered as a pre-paid subscription program by default. However, in certain cases, if specific payment invoicing terms were not agreed upfront, payments will be made based on the completion of SDR tasks. i.e. After the completion of maximum two (2) SDR tasks (40 man days approximately) a payment invoice would be raised to the Client.
  - Full-time, on-premises resources for more than three (3) consecutive days will be charged at a higher rate (based on actual duration of presence).
  - Logistics, travel and lodging may be charged towards man-day balance or raised as a change request if the onsite activity extends continuously beyond three (3) days.
  - Seniors or Specialty resources have different rates.
6. gistec SDP will be accessible through my.gistec portal and the client have to do certain activities such as raising SDR, approving SDR tasks, checking documents etc. through my.gistec portal. Gistec team will support the client as needed in using and getting acquainted with my.gistec services for the SDP.

- The main deliverable of the SDP man-day and service is the resource experience and his/her time. gistec is not liable towards the result of the use of the resource and the outcome of the service. Client can report any feedback about the resource and gistec will review and correct any issues if required.
- **Warranty:** Warranty for the results or developed services is not inherent in the estimation process and in the services provided and are not covered by default. The client is encouraged to include it part of the estimation during SOW development and after that for the first 12 months and hence to plan roughly for 20% extra man-days towards the period after service fulfillment or plan for additional service as and when required.

**ACCEPTANCE AND AUTHORIZATION:**

I have reviewed and accepted the information contained in this Service Delivery Program (SDP) Specifications & Terms and Conditions.

\_\_\_\_\_

FULL NAME

\_\_\_\_\_

DATE

\_\_\_\_\_

TITLE

\_\_\_\_\_

SIGNATURE

\_\_\_\_\_

NAME OF ORGANIZATION

More Info: [www.gistec.com/home/services.htm](http://www.gistec.com/home/services.htm)  
[SDP@gistec.com](mailto:SDP@gistec.com)

*gistec Service Delivery Program (SDP) and Service Delivery Request (SDR) Process rules, terms and conditions are subject to change. Kindly see the gistec website and ask the gistec SDP team for the latest updated document.*



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